

Waterless Pedicure Party

Props

- Hand towels (thin, not wash cloths)
- Crockpot or insulated Lunch bag to keep towels hot. Get wet and put in microwave for 3-4 and remove with tongs.
- Rollup Up Bag (Sets 1 – 11)
- Lip Glosses
- Foundation Bags
- Pedicure Set (Optional or Mint Bliss)
- Full Size Fragrances (optional)
- Paper Towels
- Hand wipes (fragrance Free)
- Create a Rollup, Profile Card, Pen
- Roll of Tickets and Wrapped \$10 Gift
- MRSCAB Book
- Box for Box Game and \$5 Gift (PCP)
- Hostess Program Props

Before you leave home, get Hand towels wet and put in Crockpot

Have customer fill out Profile Card

Demo Satin Hands and Satin Feet

Hand out 2 Ziploc bags to each customer

Rub Hand Softener on one Foot

Optional: Rub Pedicure Set Foot Soak on same Foot

Wrap in Hot Towel

Put Foot in Ziploc with Zipper toward the front and seal tightly and repeat on other foot. Have them dry off their hands with a paper towel.

Introduce the Create a Roll Up Sheet and circle Satin Hands Set

Hostess Introduction and Hostess Program

2nd Appointment (PMS) box game and Ticket Game

Demo Set #1 on back of Arm

Demo Set #2 on back of Arm....Talk about the 11 Features and Benefits using your Look Book. 11 Patents and Good Housekeeping Seal of Approval

Demo Set #3 on back of Arm. Use eye pencil on your arm and remove with oil Free eye makeup remover. Sample Firming Eye Cream and Eye primer on back of arm.

Introduce the ***Tuck me into Bed party*** option for PMS. (Everyone wears their favorite PJ's and you only show the supplements for the nighttime regimen. The person with the cutest PJ's wins a prize)

Set #4 Talk about the Oprah Award for Most Comprehensive Foundation Line and have them write on their Create a Roll up Sheet which foundation they are looking forward to trying at their PMS. Let them try the Foundation Primer

Set #5 Talk about the Dash out the Door look and ***Build a Babe Party*** Option for 2nd Appointment. (this is when you show Dash out the Door, Daytime professional and an evening Glamour Look) or *Denim and Divas* (Everyone wears their best jeans and we do dramatic glamour and give a gift to the person with the most bling on their jeans.

Set #6 Show Microderm on the back of the other arm (unless she does mystic tan, do not let them try, it will take the tan right off...wonder how I know...hummmm)

Ask them which 4 sets did they like the most?

Ask them which party would they most excited to share with friends?

Ask them who would like to get more tickets?

Play MRSCAB purse Game for tickets

Ask them who would like free product?

Play name game on back of the Create a Roll Up

Close the Sets and have them fill out the question on the back of the Create a Rollup

(This should take about 20-25 minutes and their towel are cooled off)

Unwrap one foot and a time.

While the foot is still damp, take foot scrubber (you can pick up anywhere) and scrub the back of the foot. I do not use any additional product with this.

Wipe the foot off with the towel and pat dry with a paper towel and apply either the Foot Balm from the Pedicure Set or the Mint Bliss.

Serve food and start individual consultations. Put out Lip Glosses, foundations, and Fragrances for them to play with while you are doing individual consultations